

New Items Procedures

Complete the Competing and New Product form 2 weeks before the PRFSD meeting and return to Eileen Watkins. Be sure to check the New Product box. (This is the same time frame as returning the Table form for the meeting).

New products can be shown at the September and October meetings.

In order to be a "New" product it must have been unveiled in July, or at the annual (SNA show) this current school year.

Brokers/Manufacturers' will sample new products with members, and obtain signed commitments from schools. This commitment form will be copied and given to the PRFSD bid committee. **This is not an order form, and is not to be given to US Foods as an order.**

The Bid committee will evaluate the product, and if case numbers meet 400 case min usage and the bid committee approves the product, then an RFP will be sent out for the product.

The Bid committee will also confer with US Foods on any new products which may or may not be brought in.

The new item will need to be available to members for purchase in January.

Competing Products Procedures

Complete the Competing and New Product form by January 1 to Eileen Watkins. Be sure to check the competing product box.

The competing product will need to be sent to US Foods for a sampling by February 1.

In February, the bid committee will evaluate the new competing product against the current bid product in a blind tasting.

Winning product will be recommended for the bid.